

CAMBODIA PILOT · LIMITED INITIAL COHORT

Grow businesses with Joony

Introduce or sell practical Joony software to merchants and operators. Joony handles activation, contracts, billing and platform support; you earn when accepted customers pay.

A PORTFOLIO YOU CAN TAKE TO MARKET

Focused products. One trusted partner path.

Work across point of sale, ordering, retail, commerce, loyalty, hotels, classes, property operations and professional workflows.



A CLEAR ROUTE FROM INTRODUCTION TO EARNINGS

01 Find

Identify a business that could benefit from Joony.

02 Register

Submit the opportunity before commercial work begins.

03 Win and launch

Work with Joony to qualify, close and activate.

04 Earn

Receive commission on eligible collected revenue.

Two starting paths: refer an opportunity, or own more of the sales process.

COMMERCIAL STRUCTURE

Two ways to grow with Joony

Start with the role that matches the work you can own. Performance and quality can unlock higher earned tiers.

PATH 1

Registered Referral Partner

Best when you can make a qualified introduction and help Joony reach the decision-maker.

ACTIVATION REWARD

One month

Capped at USD 100 after activation and collection.

RECURRING COMMISSION

10%

First 12 paid months. An earned tier may reach 15%.

PATH 2

Authorised Sales Partner

Best when you can qualify the need, run the sales process and support a clean handover to Joony.

YEAR ONE

20%

First 12 paid months. An earned tier may reach 25%.

YEAR TWO

10%

Months 13-24 on eligible collected subscription revenue.

ADDITIONAL CREDENTIAL

Certified Solution Partner

After accreditation, earn up to 40% of an approved collected implementation fee for work you actually deliver.

WHAT COMMISSION IS CALCULATED ON

Net Collected Subscription Revenue means eligible subscription cash Joony actually receives and retains, excluding taxes, refunds, credits, free months, hardware, pass-throughs and customer transaction value.

HOW THE PROGRAMME WORKS

Register the opportunity. Build the win together.

Every opportunity follows one visible process so the customer receives the right solution and the partner receives clear attribution.

01 Apply

Tell us about your network, experience and preferred path.

02 Register

Submit the lead. Joony confirms acceptance and attribution.

03 Sell together

Qualify the need, demonstrate the fit and agree next steps.

04 Joony activates

Joony contracts, invoices, collects and owns platform support.

05 Earn

Approved commission follows eligible collected revenue.

90 days

Accepted lead protection

Protection may be extended when documented progress shows the opportunity is active.

Joony provides

- ✓ Product training and approved materials
- ✓ Solution support and commercial governance
- ✓ Activation, billing and platform support

The partner commits

- ✓ Accurate representation and clean qualification
- ✓ Timely CRM updates and respectful follow-up
- ✓ Confidentiality, conduct and compliant selling

WHO SHOULD APPLY

Bring the network. Build the market.

We are looking for credible people and organisations that understand merchants, can open the right conversations and care about long-term customer outcomes.

01

Industry connectors

Trusted relationships with merchants, operators or business owners.

02

Consultants and agencies

Commercial, digital, accounting or operational advisers.

03

Technology partners

Hardware, payments, IT services or system implementation teams.

04

Experienced operators

People who understand how day-to-day businesses actually run.

CLEAR COMMERCIAL BOUNDARIES

Joony retains control of product pricing, contracts, invoicing and collections, activation, platform support, the customer relationship and all product IP.

Participation does not grant shares, ownership, options, exclusivity or authority to bind Joony. Any exceptional long-term incentive requires a separate board-approved written award.

READY TO EXPLORE A PARTNERSHIP?

Apply to become a Joony Growth Partner

Tell us about your network, relevant experience and the role you want to play.

